



New Jersey Schools Insurance Group

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Mount Laurel, New Jersey 08054
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www.njsig.org

Board of Trustees Meeting of September 20, 2017 Client Relations and Underwriting Report

UNDERWRITING:

NJSIG experienced another successful renewal season, welcoming three new Members:

Randolph Township Board of Education
Upper Freehold Regional School District
West Windsor-Plainsboro Board of Education

The Underwriting Staff is in the process of releasing the 2017/2018 policy documents to our Broker community. All renewal related invoices have been successfully processed and released to our Members. Requests for renewal certificates of insurance remain very high, as expected at this time of year. However, with two Underwriting staff members processing and releasing the certificates, the waiting time remains under 48 hours, thus generating overwhelmingly positive reviews from our Brokers and Members.

CLIENT RELATIONS:

With renewal season behind us, Client Relations is diligently working with our Sub-fund Administrators and their committees to provide educational and engaging presentations for our upcoming sub-fund meetings. The meeting dates have been set as follows:

CAIP	September 13, 2017
ERIC South	September 26, 2017
BACCEIC	September 27, 2017
ERIC West	September 29, 2017
ERIC North	October 12, 2017
NJEIF	October 13, 2017
MOCSSIF	December 1, 2017

We are also in the initial stages of planning our 2017 participation in the NJSBA Convention in Atlantic City and we will keep you updated with our progress.



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Thank you,

Kelly A. Machu

Kelly A. Machu, CSRM
Client Relations and Underwriting Manager