



## New Jersey Schools Insurance Group

6000 Midlantic Drive, Suite 300 North  
Mount Laurel, New Jersey 08054  
(609) 386-6060 • FAX (609) 386-8877  
www.njsig.org

### Board of Trustees Meeting of March 28, 2018

#### Action Item Outside Counsel

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As a part of NJSIG's efforts to maintain compliance with the PSCL, NJSIG issued requests for qualifications for outside counsel for general litigation, complex general litigation, school / education litigation, workers' compensation litigation, and complex workers' compensation litigation. As a result of this competitive contracting process, NJSIG received numerous proposals from qualified firms. These proposals were evaluated using the weighted evaluation criteria.

The designation of a firm as approved outside counsel is not a retention for a specific matter, and does not entitle a firm to be retained for a specific matter. Rather, these firms would now be eligible to handle matters on behalf of NJSIG members. Individual case assignments will be determined by NJSIG based on the unique requirements of each matter. The cutoff for qualifying for the outside counsel designation was an average score of seventy-five or greater. Thus, it is proposed that the firms identified in the attached resolution be designated as outside counsel in the respective areas.

**Recommended Resolution:** to approve the firms identified in the attached resolution be designated as outside counsel in the respective areas.

*William Mayo*

William Mayo, CPCU, ARM  
Executive Director



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## **Resolution Authorizing the Execution of Contracts Pursuant to the Public School Contracts Law**

**WHEREAS**, the New Jersey Schools Insurance Group (“NJSIG”) is authorized by N.J.S.A. 18A:18B-1, et seq. to provide insurance coverage for its members;

**WHEREAS**, NJSIG requires professional services in the form of outside counsel to represent the interests of NJSIG’s members in claims;

**WHEREAS**, NJSIG has engaged in a fair and open competitive contracting process, pursuant to which proposals were solicited; and,

**WHEREAS**, an evaluation committee was convened by NJSIG and has evaluated all proposals submitted.

**NOW THEREFORE, BE IT RESOLVED** that:

1) NJSIG designates the following firms as Outside Counsel as to each respective area based on technical criteria, management criteria, cost criteria and the service provider’s demonstrated service to public entities in the State of New Jersey:

- a. General Litigation (C-2018-0001):
  - i. Capehart Scatchard;
  - ii. Scarinci Hollenbeck;



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- iii. Diego F. Navas;
  - iv. Pashman Stein Walder Hayden;
  - v. Florio Perrucci Steinhardt & Fader, LLC;
  - vi. DeCotiis, FitzPatrick, Cole & Giblin, LLP;
  - vii. DiFrancesco Bateman Kunzman, Davis, Lehrer & Flaum, P.C.;
  - viii. Law Offices of Stephen E. Gertler; and,
  - ix. Kent McBride.
- b. Complex General Litigation (C-2018-0002):
- i. Capehart Scatchard;
  - ii. Scarinci Hollenbeck;
  - iii. Pashman Stein Walder Hayden;
  - iv. Florio Perrucci Steinhardt & Fader, LLC;
  - v. DeCotiis, FitzPatrick, Cole & Giblin, LLP; and,
  - vi. Genova Burns.
- c. School / Education Litigation (C-2018-0003):
- i. Capehart Scatchard;
  - ii. Purcell, Mulcahy & Flanagan, LLC; and,



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- iii. DeCotiis, FitzPatrick, Cole & Giblin, LLP.
- d. General Workers' Compensation Litigation (C-2018-0004):
  - i. Dasti, Murphy, McGuckin, Ulaky, Koutsouris & Connors;
  - ii. Brown & Connery, LLP;
  - iii. Biancamano & Di Stefano;
  - iv. Leitner Tort DeFazio & Brause;
  - v. Braff, Harris, Sukoneck & Maloof;
  - vi. Kent McBride, P.C.; and,
  - vii. Law Offices of Stephen E. Gertler.
- e. Complex Workers' Compensation Litigation (C-2018-0005):
  - i. Capehart Scatchard;
  - ii. Dasti, Murphy, McGuckin, Ulaky, Koutsouris & Connors;
  - iii. Brown & Connery, LLP;
  - iv. Biancamano & Di Stefano;
  - v. Leitner Tort DeFazio & Brause;
  - vi. Law Offices of Stephen E. Gertler; and,
  - vii. Kent McBride, P.C.



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- 2) The Executive Director is hereby authorized to execute professional services agreements with the above-referenced service providers;
- 3) The Chief Legal Officer, with the advice of the Claims Manager, is hereby authorized to retain firms designated as Outside Counsel that have executed a professional service agreement as to each respective area to represent NJSIG members in specific matters in accordance with NJSIG Policy 2212;
- 4) This designation is in accordance with the Public School Contracts Law, N.J.S.A. 18A:18A-1, et seq.;
- 5) A notice of this action shall be published once in the official newspaper designated by NJSIG, and is on file and available for public inspection at the office of NJSIG.

I certify that the foregoing is a true copy of a Resolution passed by the New Jersey Schools Insurance Group at the meeting duly held on the 28<sup>th</sup> day of March, 2018.



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New Jersey Schools Insurance Group

By: \_\_\_\_\_

Irene Le Febvre, Chairperson

Board Secretary  
Use Only

DATE:

MOVED BY:

SECONDED BY:

VOTE: