



New Jersey Schools Insurance Group
6000 Midlantic Drive, Suite 300 North
Mount Laurel, New Jersey 08054
www.njsig.org

Board of Trustees Meeting of June 20, 2018
Action Item
Outside Counsel
Professional Services

As a part of NJSIG's efforts to maintain compliance with the PSCL, NJSIG issued requests for qualifications for outside counsel for subrogation and recovery litigation (C-2018-0006), insurance coverage counsel and litigation (C-2018-0007), and school board insurance group counsel (L-2018-0001). As a result of this competitive contracting process, NJSIG received numerous proposals from qualified firms. These proposals were evaluated using the weighted evaluation criteria, and the results of that evaluation are attached.

The designation of a firm as approved outside counsel is not a retention for a specific matter, and does not entitle a firm to be retained for a specific matter. Rather, these firms would now be eligible to handle matters on behalf of NJSIG and its insureds in the respective areas. The cutoff for qualifying for the outside counsel designation was an average score of seventy-five or greater. Thus, it is proposed that the firms identified in the attached resolution be designated as outside counsel in the respective areas.

Recommended Resolution: to approve the firms identified in the attached resolution be designated as outside counsel in the respective areas.

William Mayo

William Mayo, CPCU, ARM
Executive Director



New Jersey Schools Insurance Group
6000 Midlantic Drive, Suite 300 North
Mount Laurel, New Jersey 08054
www.njsig.org

**Resolution Authorizing the Execution of
Contracts Pursuant to the Public School Contracts Law**

WHEREAS, the New Jersey Schools Insurance Group (“NJSIG”) is authorized by N.J.S.A. 18A:18B-1, et seq. to provide insurance coverage for its members;

WHEREAS, NJSIG requires professional services in the form of outside counsel to represent the interests of NJSIG and its members;

WHEREAS, NJSIG has engaged in a fair and open competitive contracting process, pursuant to which proposals were solicited; and,

WHEREAS, an evaluation committee was convened by NJSIG and has evaluated all proposals submitted.

NOW THEREFORE, BE IT RESOLVED, that:

- 1) NJSIG designates the following firms as Outside Counsel as to each respective area based on technical criteria, management criteria, cost criteria and the service provider’s demonstrated service to public entities in the State of New Jersey:
 - a. Subrogation and recovery litigation (C-2018-0006):
 - i. Law Office of Stephen E. Gertler; and,



New Jersey Schools Insurance Group
6000 Midlantic Drive, Suite 300 North
Mount Laurel, New Jersey 08054
www.njsig.org

**Resolution Authorizing the Execution of
Contracts Pursuant to the Public School Contracts Law**

- ii. White and Williams, LLP.
 - b. Insurance coverage counsel and litigation (C-2018-0007):
 - i. Malapero Prisco Klauber & Licata, LLP; and,
 - ii. Schenck Price Smith & King, LLP.
 - c. School board insurance group counsel (L-2018-0001):
 - i. Archer & Greiner, P.C.
 - ii. Schenck Price Smith & King, LLP
 - iii. Weiner Law Group, LLP.
- 2) The Executive Director is hereby authorized to execute professional services agreements with the above-referenced service providers;
- 3) NJSIG is hereby authorized to retain firms designated as Outside Counsel that have executed a professional service agreement as to each respective area;
- 4) This designation is in accordance with the Public School Contracts Law, N.J.S.A. 18A:18A-1, et seq.;
- 5) A notice of this action shall be published once in the official newspaper designated by NJSIG, and is on file and available for public inspection at the office of NJSIG.



New Jersey Schools Insurance Group
6000 Midlantic Drive, Suite 300 North
Mount Laurel, New Jersey 08054
www.njsig.org

**Resolution Authorizing the Execution of
Contracts Pursuant to the Public School Contracts Law**

I certify that the foregoing is a true copy of a Resolution passed by the New Jersey Schools Insurance Group at the meeting duly held on the __20th day of June, 2018.

New Jersey Schools Insurance Group

By: _____
Irene Le Febvre, Chairperson

Board Secretary
Use Only

DATE:

MOVED BY:

SECONDED BY:

VOTE: