



New Jersey Schools Insurance Group
6000 Midlantic Drive, Suite 300 North
Mount Laurel, New Jersey 08054
www.njsig.org

Board of Trustees Meeting of May 16, 2018
Client Relations, Loss Control and Underwriting Report

CLIENT RELATIONS:

Please note the following important dates with respect to our Annual Sub Fund Training days:

Friday, May 4 th	ERIC North Training Seminar, Forsgate Country Club, Monroe, NJ
Wednesday, May 9 th	ERIC South & BACCEIC Joint Training Seminar, Adelphia Restaurant, Deptford, NJ
Friday, May 11 th	NJEIF/NJSIG Training Seminar, Maggiano's, Hackensack, NJ
Monday, May 14 th	CAIP Sub-fund Meeting, Crab Trap, Somers Point, NJ
Friday, May 18 th	ERIC West Training Seminar, Basking Ridge Country Club, Basking Ridge, NJ
Friday, June 15 th	MOCSSIF Training Seminar, Lobster Shanty, Point Pleasant, NJ

Topics for Training seminars include:

David Nash, Legal One	presentation on Progressive Discipline and Due Process
John Geaney, Esq	presentation on recreational activity injuries
Jeff Gale, NJDOE	presentation on enhancing school safety and security
Dr. John More, Response Law, LLC	presentation on developing a safety mindset and recognizing early warning signs

UNDERWRITING:

To date the NJSIG Underwriters have released in excess of 175 renewal proposals.

New business submissions received thus far total 65.

NJSIG's Underwriting Department received a very positive audit result from our Reinsurance partner, Munich, with zero recommendations.

LOSS CONTROL

The Safety Grant Portal opened on April 2nd and will close on June 1st. To date we have 371 members eligible to receive grant monies. 109 applications have already been approved, 62 are in process (but not fully completed) and 200 have not been started. NJSIG continues on a weekly basis to remind the Business Administrator's as well as the Brokers that the Portal is open and that all applications must be submitted by June 1st.

Thank you,

Kelly A. Machu

Kelly A. Machu, CSRM
Client Relation/Underwriting Manager